

## HARD

### *Is it hard?*

A young producer has to freelance, always working, always looking for the next item, and always hoping it will all work. It's a risk and it's a challenge.

The investment guy. He does not like his job and he's looking for a new one. It's tough to break in, and it's tough to make good connections.

It seems like all industries are not easy to break into. To make a name for yourself, and to be sought after is not easy. It's work, it's trial and error.

The secret? Keep going, keep doing, and keep practicing. When you are ready, it will come. When you are ready, it will appear. When you are ready it will look easy.

It's the process, it's the learning, and it's the doing. If it were easy, anyone could do it. The risk is equal to the reward.

It is not hard. It's just doing it, learning and getting better and better. It's the process, and we all go through it. The hard part is to keep yourself motivated and working towards the goal.

Look at famous people and their history. Most of them started out with as little or less than anyone else. They made it by hard work. It may look like luck, but it wasn't. We all make our own luck, and we make it by working at it, by practicing, and persevering.

Good luck (fame and fortune) is about work, practice, and focus. Focus on it until you get it. Work at it till you get it. Practice until you get it.

So, it is not hard. It is not impossible. It's just the process we all have to follow. The rewards belong to those who believe in themselves and are willing to do the work. The rewards are for those who go after them and earn them. We all have the chance.

We all have potential. Our skills match our desires. Our skills guide us to what works for us and what we should do. We need to use our skills to

create value for ourselves and others. Creating value for others automatically creates value for ourselves. It's one and the same.

The only thing that is hard is that which we don't do, don't work at, and don't practice. Practice makes it easy. Practice works, works well, and eliminates the hard.

Most things feel hard the first time. Then, they get easier and easier until they become second nature. When the subconscious takes over and just does it, you know you are close. When you can let go and you just do it is when it works, and works well.

Focus on the practice, on the getting it done, rather than on any notion it is hard. It is not hard. It's easy when you keep working at it.